

How can PE owners create value from supply chain data in their portfolio companies?

Thursday 14th March
1pm – 2pm
Virtual Round Table

Jochen Grosspietsch



Jochen works as a consultant, advisor, and interim manager and provides hands-on experience in leading change across large-scale operations.

He combines board-level operational experience and strategic management consulting skills to deliver measurable and sustainable impact.

Jochen has deep expertise in logistics/distribution, planning, digital, and end-to-end operations.

His focus is on retail and consumer goods across a broad range of categories including food, apparel, consumer electronics, DIY, and general non-food. Recently he has worked extensively on next-generation planning and omnichannel supply chains.

Since 2020 Jochen works as independent advisor and interim manager.

From 2017 to 2020 Jochen served as Chief Supply Chain Officer on the board of Lekkerland, a 13bn European convenience wholesaler. He achieved major operational improvements and set up the integration with REWE following the acquisition of Lekkerland in early 2020.

Jochen started his career as Consultant and Partner at McKinsey & Company. From 2000 to 2017 he was one of the leaders of the European supply chain practice, and led a team of 20 consultants

Jochen holds a PhD in Supply Chain Management from the University of Münster, and a Master of International Management (CEMS) from Cologne University and ESADE. He has done extensive research into supply chain best practices.

Jochen has served as non-executive director on the board of GS1 Germany, and is part of the advisory board of the German Logistics Association (BVL).



Raul Portela da Cunha



Raul has extensive experience in Private Equity, serving as an Operating Partner for a PE fund and holding Chief Operating Officer roles in PE-backed businesses. His diverse background spans various industries and sectors, including food, transportation, retail, luxury, apparel, footwear, DIY, and outdoor sports. This breadth of experience equips him with a deep understanding of both the risks and opportunities inherent in different markets.

With a background in Consulting, Supply Chain and Logistics, and Operational Management, Raul possesses a comprehensive playbook and toolset to capitalize on opportunities and drive value creation with precision execution.

Having worked and resided in numerous companies and countries worldwide, Raul has honed his ability to navigate diverse organizational dynamics, fostering advocacy across all levels of the organization. His hands-on, consultative approach, coupled with a commitment to coaching and action, enables him to cultivate strong teams and enduring cultures of success.

Known for his enterprising spirit, investigative mindset, and insatiable curiosity, Raul prioritizes continuous learning and personal development to stay ahead in an ever-evolving landscape.

Raul holds dual MBAs from London Business School and Columbia Business School, complemented by a master's degree in business management from the University of Porto, Portugal.

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